



PUBLIC ENTERPRISE ELECTRIC POWER INDUSTRY OF SERBIA, BELGRADE

Carice Milice 2

Number: 2392 / 25-14

Belgrade, 22-10-2014

Subject: additional clarifications no. 7 in accordance with Article 63 paragraph 3 of Public Procurement Law ("Official Gazette of the Republic of Serbia" number 124/12) in public procurement procedure **PP number 61/14/DEFP**, for which Invitation to Tender was published on Public Procurement Portal on **10.10.2014**.

Five and more days prior to expiry date foreseen for submission of tenders in subject public procurement procedure, interested party has submitted to the Employer via e-mail request for additional information, i.e. clarifications, regarding which the Employer, i.e. Public Procurement Committee, in accordance with provision of Article 54 paragraph 12 item 1) of the Law shall provide the following information i.e. clarifications within three days from the day of the receipt of the request:

Potential Tenderer asked QUESTION No 7.1:

"Is there a possibility that the bank gets consent of the company for withdrawal of the report of Credit Bureau? If so, please forward it to us"

ANSWER of the Employer to QUESTION No. 7.1 is:

„Scanned consent to obtain reports shall be submitted to potential Tenderer as soon as it is signed.”

Potential Tenderer asked QUESTION No. 7.2:

"Significant rise in costs of procurement of electricity is foreseen in 2014, above all the item that is classified as costs of material and fuel with somewhat lower revenues (table below). What are the reasons for rise in costs of generation and sale of electricity?"

In million dinars (000,000 RSD)	2013	2014
Electricity sale revenue	201,356	196,511
Coal sale revenue	5,026	3,306
Heating energy sale revenue	1,741	1,722
Income from own work capitalized	4,605	3,821
TOTAL	212,728	205,360
Electricity procurement costs	29,304	32,583
Materials and fuel costs	11,559	18,998
TOTAL	40,863	51,581

ANSWER of the Employer to QUESTION No. 7.2 is:

„Reduction of revenues and rise of expenses in 2014 when compared to 2013 is consequence of floods in 2014. Sale of electricity to licensed customers, as well as sale of coal for industry and mass consumption in 2014 was reduced significantly and at the same time additional import of electricity was planned as well as import of coal for needs of TPP Nikola Tesla.”

Potential Tenderer asked QUESTION No 7.3:

“ In the next years significant maintenance costs are foreseen (table below). What is the reason for such an increase of this group of expenses?

	2013	2014	2015	2016	2017	2018
Maintenance cost	16,182	36,635	38,099	38,969	40,333	41,744

ANSWER of the Employer to QUESTION No.7.3 is:

„Maintenance cost has been at a low level for a long period of time due to bad financial position of EPS, i.e. only necessary works were performed, apart from that in the following period there shall be significantly higher expenses for flood relief.

Potential Tenderer asked QUESTION No. 7.4:

“ Related to previous 2 questions, what are the main reasons for expected loss in 2015 since increase in prices and optimization of organizations and processes is announced that should lead to significant savings? Please also confirm whether % of price increase that was given within TN projections 2014-2018 (15% in 2015, 15% in 2016, 3,5% in 2017, 3,5% in 2018) is included in projections of profit and loss statement? “

ANSWER of the Employer to QUESTION No. 7.4 is:

„Loss in 2015 is the result of electricity price (even though the increase is projected since 1 April by 15% for public supply price of electricity for households in Serbia shall be the lowest in Europe), and increased costs related to flood relief.

Projections include electricity price increase for public supply by 15% from 01.04.2015 and 01.04.2016 and by 3,5% from 01.01.2017.and 01.01.2018.)“

These additional clarifications are submitted by email to the applicant and are published on Public Procurement Portal and web site of the Employer.

Attn:

- Records Management Office
- Procurement Committee

PROCUREMENT COMMITTEE

