

JAVNO PREDUZEĆE ELEKTROPRIVREDA SRBIJE, BEOGRAD
Carice Milice 2
Number: 812/29-14
Belgrade, 20-06-2014



Subject: additional clarifications no. 13 in accordance with Article 63 paragraph 3 of Public Procurement Law ("Official Gazette of the Republic of Serbia" number 124/12) in an open public procurement procedure for the procurement of consulting services "Improvement of Efficiency and Productivity of JP EPS", PP number 132/13/DEFP, for which Invitation to Tender was published on Public Procurement Portal on 28.04.2014.

Five and more days prior to expiry date foreseen for submission of tenders in subject public procurement procedure, interested party has submitted to the Employer via e-mail request for additional information, i.e. clarifications, regarding which the Employer, i.e. Public Procurement Committee, in accordance with provision of Article 54 paragraph 12 item 1) of the Law shall provide the following information i.e. clarifications within three days from the day of the receipt of the request:

Question 1:

Our company is potential applicant for the public procurement of consulting services "Improvement of efficiency and productivity of JP EPS".

In the Tender Documentation Article 3.12 there is written "The number of man-days, having in mind the whole team engaged in execution of activities defined in ToR, shall not be shorter than 1100 man-days of which 830 man-days on-site, where

- The Project Manager's engagement cannot be shorter than 180 man-days, out of which 140 man-days on-site,
- Project Supervisor cannot be engaged shorter than 24 man-days, out of which minimum 18 man-days on-site.
- Energy expert cannot be engaged lower than 24 man-days, of which minimum 18 man-days on site.
- **The number of man-days of at least other 3 team members, who are subject of staff evaluation in criterion sub-element C3.1 Experience of staff members cannot be shorter than 180 man-days, of which each 140 man-days on site."**

The project scope is very heterogeneous, minimum acceptable deadline of execution is 10 calendar months, and maximum acceptable deadline of execution is 14 calendar months.

At the same time, project content and topics covered by the project are so broad that their delivery would ideally require flexible engagement of various types of experts/senior consultants as other team members in various phases of the project (it is obvious that change of project supervisor, project manager and/or industry expert is highly undesirable if not even possible).

However, talking explicitly just about other **3 team members who are subject of staff evaluation in criterion sub-element C3.1 Experience of staff members**, in our opinion, EPS as the Employer would highly benefit from allowing applicants to fulfil the condition of their minimum engagement of 180 man-days (of which each 140 man-days on site) by more than just 3 persons who would each fulfil minimum experience requirement. Since as per tender requirements these 3 other team members would probably be more senior consultants, the benefit for EPS would come from the possibility to flexibly engage various senior consultants who would have all passed the minimum criteria as 3 other team members whenever needed as per field of their experience during the relevant project phase. According to current tender

Страна 1 од 2

conditions this possibility is highly limited by the costs associated with the requirement of engagement of each single evaluated team member.

Will you allow tender participants to fulfil the condition of engaging at least 3 other team members by more than 3 consultants out of which each such consultant would meet the minimum experience requirement stated in the tender documents and all together would meet the condition of tender documentation of their minimum engagement of 180 man-days (of which each 140 man-days on site) during the project?

Answer 1:

As you stated at the beginning of your question, minimum engagement in terms of man-day regarding the whole team, as well as Project Supervisor, Project Manager and Industry Expert and at least 3 team members who are subject of staff evaluation in sub-criterion element C3.1, is defined in item 3.12 Section 3 of Tender Documents.

Therefore, every potential tenderer shall, with the aim of having its tender accepted, fulfil all required conditions for the minimum engagement defined by item 3.12 Section 3 Tender documents, including the minimum engagement of at least 3 team members (apart from Project Supervisor, Project Manager and Industry Expert) of at least 180 man-days each, out of which each 140 man-days on site.

If tenderer does not state in its tender at least 3 other team members with minimum engagement of at least 180 man-days each, out of which each 140 man-days on site, the tender shall be rejected as unacceptable.

Please have in mind that the subject of evaluation according to the criterion sub-element C3.1 Experience of staff members:

- Experience and references of Project Supervisor,
- Experience and references of Project Manager,
- Experience of Industry Expert, and
- Experience and references of team members, but only those whose engagement fulfils required man-day per team member (180/140).

Regarding the possibility to change team member we would like to inform you that it will be possible in accordance with the conditions stipulated by Article 9 of Consultancy Services Contract.

These additional clarifications shall be submitted to the applicant via e-mail and shall be published at Public Procurement Portal and website of the Employer.



Attachment:

- Text of Additional Clarifications no. 13 in English/Serbian

Copy:

- Archive
- Public Procurement Committee